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O. M. SCOTT & SONS COMPANY
FIELD SEEDS
MARYSVILLE, OHIO

Marysville, Ohio,
January, 1927.

Dear Friend:

You will find valuable information on every page of Scott's Seed Guide. We hope you'll read it from cover to cover and not miss a single thing that may add to your farming profits.

There never was a sound argument for sowing impure seed and yet thousands of bushels of it are sowed every year in the vain hope that a saving on the price of seed means money made. Ever so little waste matter in a bushel of seed and a few innocent looking weeds in a handful of seed can do costly damage at harvest time. The small saving on seed wouldn't pay for a single day's extra labor.

Sometimes it almost seems that the extra pains we take in selecting and cleaning Scott's Seed may not be justified. Someone will buy seed because it is a dollar or two per bushel less than our price without considering the fact that they get more than enough waste matter and weeds to make up twice that difference in price.

But when scores of customers write us about clean fields and increased yields we know it **does pay** to be painstaking. You'll be a strong booster for Scott's Seed after you have tried it and can speak from experience. Send us your spring order and be convinced. Don't let anything stand in the way of sowing Scott's Seed this spring. You owe it a chance because of the wonderful satisfaction it is giving to others.

Yours very truly,

D. G. Scott.

CLOVER SHORTAGE MAKES ANOTHER UNUSUAL SEASON

COMPELLED TO OFFER FRENCH SEED FOR THE FIRST
TIME BUT EXPERTS FIND IT
ACCLIMATED.

Fate seems to be unkind to Red Clover. Another normal crop failed to materialize and you may count on a repetition of last year's scramble for clover substitutes. A good barometer of the American Clover seed supply is a record of the importations of European seed. From July 1st to October 15th, 298,000 pounds of French seed came in as compared with 28,900 pounds during the same period last year. It was the largest influx of imported Red since 1921. Importers of this seed are evidently not afraid that the new staining law will curtail the demand for foreign clover. As a matter of fact, very good results have been reported from French Red. We have always been prejudiced against European clover but are compelled to list French seed this season for the first time simply because there isn't any home grown of sufficient quantity or quality to be had.

Idaho raised most of the home grown Red Clover seed. It is bright and plump and reasonably free from weeds but all of it seems to contain some Alfalfa and Sweet Clover seed, which, while not absolutely objectionable, lowers the purity test. No doubt at the difference in price French seed will be used more freely than in past seasons, and some protection is afforded the buyer because the staining law requires that French Red contain one per cent green seeds. Unfortunately, quite a lot of French Red was carried over in this country from last year. This, of course, is not stained, and in some instances is being offered for home grown seed at less than market value for the genuine home grown.

Mammoth Clover is even more scarce than Red, and the quality is very much poorer than last year's crop. There will not be nearly enough to go around and for this reason some will be disappointed by getting Red when they purchase Mammoth. We can supply a limited quantity but are afraid we will not have enough for all of our customers.

A Ton More Per Acre

A customer of ours who used Scott's Bacteria on his Soybeans came in not long ago to report results. He said that his hay averaged a ton per acre better than his neighbor growers' who didn't inoculate and that his was better quality to boot. Now he intends to inoculate all his legumes with Scott's Bacteria.

TIMOTHY PLentiful

There was one harvest last year for which no apology is necessary. Timothy seed was produced in immense quantities and the quality was good also. Don't overlook the low price of this seed. It will produce cheap hay.

NEW SEED STAINING LAW IN OPERATION

The new clover and alfalfa staining law as applied to imported seed is now in effect. The section that is of special interest to the buyer of seed reads as follows:

Regulation 8. Kinds and proportion of Seeds to be colored. (a) Except as provided in paragraph c or d of this regulation, the importation into the United States of seeds of alfalfa or red clover, or any mixture of seeds containing 10 per cent or more of the seeds of alfalfa, or red clover, is prohibited, unless at least 1 per cent of the seeds in each container is stained with the color required by paragraph b of this regulation.

(b) Except as provided in paragraph c or d of this regulation, the seeds of alfalfa or red clover and any mixture of seeds containing 10 per cent or more of the seeds of alfalfa, or red clover grown in Canada shall be colored iridescent violet, and such seeds grown in any other country or region shall be colored green.

(c) Whenever the Secretary of Agriculture, after a public hearing, determines that seed of alfalfa or red clover from any foreign country or region is not adapted for general agricultural use in the United States, he shall publish such determination, and on and after the expiration of 90 days after the date of such publication and until such determination is revoked the importation into the United States of any such seeds or of any mixture of seeds containing 10 per cent or more of such seeds of alfalfa, or red clover is prohibited, unless at least 10 per cent of the seeds in each container is stained a red color.

(d) The importation into the United States of seed of alfalfa or red clover or any mixture of seeds containing 10 per cent or more of the seeds of alfalfa, or red clover, which is not accompanied by the evidence specified in regulation 11, is prohibited, unless at least 10 per cent of the

MASTER FARMERS

You who read The Ohio Farmer will recall their selection last November of twenty Master Farmers. It is not claimed that the twenty were superior in method or accomplishment to scores of others but the selection was made after 138 had been nominated. Most of the farms were visited by a committee which The Ohio Farmer appointed, of which Dean Vivian, of the Ohio State University, was a member.

This firm was represented at The Ohio Farmer dinner given at the Neil House in Columbus honoring the Master Farmers and their wives. Senator Arthur Capper of Kansas was the principal speaker. It was a very impressive affair, and should mean much to the cause of better farming.

One thing especially noteworthy was that while service to the community helped in the grading, these men had a production record of twice the average for the state. Furthermore each of the Ohio Farmer selections and in fact all of the 138 reported a satisfactory income from their operations during the 1926 season.

Naturally these twenty Master Farmers sow and believe in sowing pure seed. It was gratifying for us to find that seven of them are present users of Scott's Seed. We hope to annex the other thirteen before another year ends. Successful farming and pure seed, it seems, bear a very close relationship to each other.

seeds in each container is stained a red color. The act goes by this title: "To Regulate Foreign Commerce by Prohibiting the admission into the United States of certain adulterated grain and seeds unfit for seeding purposes."

The Secretary of Agriculture has declared alfalfa and clover from certain countries to be unadapted which means that they must be colored red. For example, Italian Red Clover has been found unfit for this country, also Turkestan and African alfalfa. These seeds from the countries just named must therefore be colored 10 per cent red. The seed buyer who keeps his eyes open is fully protected.

Resow Meadows

In the advance folder sent to our customers we spoke of the low price of Kentucky Blue Grass. For a number of years this seed has been too high for general use on the farm. The principal outlet was for lawn mixtures, golf courses, etc. Owing to the present reasonable price Blue Grass pastures and meadows that have run out can be economically reseeded. Redtop, while not low in price, goes so far in sowing that it can be well added to the pasture mixture.

SOYBEAN PRODUCTION BIGGER THIS YEAR

EVERYTHING POINTS TO DEMAND LARGER THAN SUPPLY.

It is fortunate that more soybeans were harvested during the 1926 season than in the preceding year. There was a complete sell out before the planting season ended.

Our stocks of early beans represented probably the largest in the country. We went into July with several hundred bushels of good quality seed after having shipped fully thirty thousand bushels.

The stage is set again for another year of soybean popularity. They are, for the present at least, the cheapest legume. The hundreds who tried them for the first time last year will be repeaters and present growers need no urge to plant them. They know from experience the splendid profits that come from a good crop of beans.

After a great many different varieties of beans have been tried out and championed by a handful of growers there seem to have been three kinds that emerge as special favorites. They are Manchou, Wilson, and Virginia. Midwest is still in common use but they are thinning out and it becomes increasingly more difficult to get good seed.

We take considerable pride in the fact that Scott's Soybeans are so favorably and so extensively known. We have always been Soybean enthusiasts and have done everything possible to spread information about their value. Today they rank as one of the major legume crops and from all indications will do much this year to lessen the disappointment over the red clover failure.

SCOTT'S SEED NOW OCCUPIES OLD WING COMPANY PLANT

ADDED FACILITIES FOR RECLEANING AND SHIPPING
NOW AVAILABLE WITH MECHANICSBURG
ACQUISITION

Many of our customers and friends will no doubt remember the Wing Seed Company of Mechanicsburg, Ohio. Joe Wing, the founder of that company, was a foremost authority on Alfalfa and did much to bring about its popularity not only in Ohio but throughout the east and middle west. He was one of the Alfalfa pioneers and as such built up a reputation as a distributor of Alfalfa seed. Following the aftermath of the war the Wing Seed Company encountered financial difficulties, principally, we believe, as a result of the flower seed and bulb business. Several attempts were made

BETTER RURAL LAWNS NOTICED

CITY PROPERTY NO LONGER
HAS CORNER ON LAND-
SCAPE GARDENING.

There was a time when the average farm lawn was no better than a pasture field. The situation has changed. There is now the same appreciation of attractive premises outside the city and village limits that prevails inside. There is no home, whether in the city or country, that can't be made to look more inviting by reason of a beautiful well kept lawn. Scott's Lawn Seed is in use all over the country by Landscape Architects and by thousands of individual home owners. It is practically weedless. Ask for our booklet, "The Seeding and Care of Lawns."

We Pay the Freight

Last year was our first attempt to furnish Scott's Seed at delivered prices. Obviously we couldn't pay freight on all orders large or small, but on 300 pounds or more to the thirteen nearest states we made that provision. We are going to continue the policy again this year. If your own order doesn't total 300 pounds perhaps a neighbor would be glad to join you in making this distinct saving in addition to getting the kind of seed you know Scott's to be.

to put the company back on a money making basis but with no success. The buildings in which the Wing Seed Company operated came into our possession recently at a foreclosure sale. The fact that Mechanicsburg is only sixteen miles from Marysville and on the same railroad makes it quite convenient. Our men immediately put the building and cleaning equipment in first-class condition. This property will add greatly to our facilities and enable us to give more attention to Alfalfa for which, as mentioned above, the Wing Seed Company was so favorably known.

ALFALFA SHOULD BE POPULAR THIS YEAR

HARDY STRAINS ARE INSURANCE
AGAINST WINTER-KILLING.

With the price of seed so far under Red Clover there is certain to be a big sowing of Alfalfa this year. Dakota seed is more reasonable than usual and we were fortunate in getting a supply of extra good quality. It is a sufficiently hardy strain to go through a normal winter successfully.

Those who invariably have difficulty with winter-killing should stick to the genuine Grimm. Scott's Grimm as our Seed Guide fully explains is guaranteed not to winter-kill. Our sales of Grimm Alfalfa last year were most encouraging. We sold much more than during the previous year. Our purchases of this seed must necessarily be made with extreme care and we are never willing to sacrifice quality although realizing the extreme importance of genuineness.

STUDENTS TAUGHT INOCULATION PAYS

OUR BOOKLETS BEING USED
FREELY TO SUPPLEMENT
TEXT.

We are all inclined to think sometimes that specialized school training of certain kinds, such as agriculture, is a bit impractical. "Text books are theoretical," is the criticism commonly heard, "and the men who wrote them must never have farmed." We are proud of the fact that Scott's Seed Guide and "Friendly Workers of the Soil" (the treatise on inoculation) have been much in demand by teachers of agriculture. They find these booklets more enjoyed and more readily grasped by the students than the regular text book. Last year over eight thousand copies of these booklets found their way into the schoolroom. Scores of instructors have written complimentary letters about our literature and our willingness to distribute it freely. One instructor said, "I find the information given is as clear and as well presented as any I have ever had occasion to use." We hope you who read this are finding our literature just as valuable as a guide to more profitable farming.

Canadian Oats

They are big yielders, extra heavy and make stiff straw. You'll find them well worth the difference in price.

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PRICES ON SCOTT'S SEEDS

(On orders of 300 pounds or more we pay the freight to thirteen states. (See Seed Guide page 79.) To points outside these states we allow 35c per hundred pounds toward the freight charges.)

CLOVERS:

Red Clover (home grown).....	\$26.50 bu.
Red Clover (French).....	21.00 bu.
Mammoth	28.00 bu.
Alsike	23.00 bu.
Utah Alfalfa (often listed "Northwestern").....	12.90 bu.
Dakota No. 12 Alfalfa.....	14.50 bu.
Canada Variegated Alfalfa.....	18.00 bu.
Grimm Alfalfa	23.00 bu.
White Sweet Clover.....	9.90 bu.
Yellow Sweet Clover.....	10.50 bu.
Grundy County Sweet.....	11.00 bu.
Crimson Clover	6.00 bu.
Hubam .....	.27 lb.
Japan or Lespedeza.....	.18 lb.
White Dutch Clover.....	.40 lb.
Timothy	\$3.50 bu.
Hairy or Sand Vetch.....	.15 lb.
Spring Vetch .....	.09 lb.
D. E. Rape (Holland).....	.11 lb.
Sudan Grass .....	.10 lb.

SOYBEANS:

Mixed (for hay or silage)	\$2.60 bu.
Mammoth Yellow	2.50 bu.
Manchu	2.75 bu.
Ebony	3.00 bu.
Wilson, Virginia, and Mid- west	3.15 bu.
Peking and Laredo	3.50 bu.
Canada Field Peas	3.60 bu.
Cow Peas	3.50 bu.

GRASSES:

Kentucky Blue Grass	.....	\$ .24 lb.
Canada Blue Grass	.....	.25 lb.
Redtop	.....	.23 lb.
Orchard Grass	.....	.19 lb.
Meadow Fescue	.....	.28 lb.
Rye Grass	.....	.14 lb.
Pasture or Meadow Mixture	.....	.20 lb.
Scott's Lawn Seed	.....	.60 lb.
Fairlawn Mixture	.....	.40 lb.

CORN:

Little Cob	.....	\$4.00 bu.
Early Yellow	.....	4.00 bu.
Early White	.....	4.00 bu.

White Cap or McGinnis....	4.00 bu.
Early Clarage	4.00 bu.
Ensilage	4.00 bu.

OATS:

Scottish Chief	\$.80 bu.
Miami .....	.90 bu.
60 Day .....	.90 bu.

Bearded Barley	1.25 bu.
Beardless Barley	1.75 bu.
Rosen Rye	1.50 bu.
Buckwheat	1.60 bu.
Western Golden Millet	2.10 bu.
Hungarian Millet	2.25 bu.
Tennessee Millet	2.25 bu.
Cane (Amber)	2.60 bu.

SCOTT'S BACTERIA:

For 60 lbs. beans, peas, or clover	\$1.00 can
For 30 lbs. ....	.50 can
For 5 bu. Soy Beans	3.50 can
Cotton Bags	\$.35
Patched Cotton Bags .....	.25
No. 2 Cotton, for beans and grain ..	.15

The above prices are for more than 10 pounds. Five to 10 pounds add 2c per pound; less than 5 pounds add 5c per pound.

O. M. SCOTT & SONS CO., MARYSVILLE, O.

NAME.....

POST OFFICE.....

COUNTY _____ STATE _____

SHIPPING POINT..... COUNTY.....
(If Different from P. O.)

SHIP BY: ☐ FREIGHT ☐ EXPRESS ☐ MAIL

We Ship by Freight Unless Otherwise Specified.

GENTLEMEN: DATE _____

Enclosed find \$_____for which ship the following:

BU.	LBS.	KIND OF SEED	Total lbs	PRICE		TOTAL
		Cans Bacteria for				
		Cans Bacteria for				
		BAGS				

Please read page 76 in the Catalog about change in prices and why it is not possible to guarantee Field Seed quotations.

✦ ✦ ✦

Page 79 explains our Prepaid Freight offer.

✦ ✦ ✦

Freight shipments are going through quicker than they have for years; there is little danger of delay.

✦ ✦ ✦

Note cotton bag prices: 25c patched cotton are safe for clover and timothy seed; 15c cottons are much better than burlap for beans or grain. But we can ship these in used burlaps weighed in but not charged. We sell you bags at cost. They are worth the money and should not be considered an addition to the cost of Scott's Seed. Send your own bags if you wish, but please say in your order, "Am sending bags."

✦ ✦ ✦

It is not possible to put three bushels in a bag. A bag not quite full is less likely to be damaged.

✦ ✦ ✦

If extra bags are needed we take out seed to offset the cost.

AMOUNT.....

COUNTY.....

KEY

ENTER.....

No. _____

January—INQ

TOTAL AMOUNT \$.....